



Connect buyers, suppliers, distributors, professionals, innovators, developers and more, in one place.

## Starter Guide



- Recommended**
- NTU virtual optical biopsy system
  - iNAP sleep treatment for apnea
  - KneeBO joint exoskeleton for lower limb
  - Retina Stereotactic Surgery Navigation System
  - AI Microscope for Bone Marrow Differentials
  - PuriBlood New Leukocyte Reduction Solution

**Most Popular** Medical device Smart healthcare Cell therapy Diagnostics & analysis

**B2B Information** From Buyers More

- **HOT** Annual bulk purchase of spindles and screws, 5 million pieces | ABC MedElectronics
- **HOT** Recruiting 5,000 patients for phase II trial, follicular lymphoma new drug | New Taipei Hospital
- To buy 5,000,000 Covid-19 test kits before 30 Aug. | Elderly Care Alliances Taiwan
- Spherical bionic retina system open for series B funding | Crystal MedTech
- BM Malaysia looking for CDMO partner in AI brain imaging device | Bright Mind

**From Suppliers** More

- **HOT** Call for distributors, Japan, Korea and EU- Free Walk | Free Bionics
- **HOT** Licensing- exclusive adjuvant technology, Taiwan only | ABC Pharmaceuticals
- Smart coding system trial open to hospitals | BCD Health IT System
- Financing and supporting telemedicine, TWD12M, open for application | AAA Holding
- cGMP cell manufacturing site to launch in 2024, accepting orders now | Taiwan Biotech

**Latest News** More

- 2021-08-20 United Biomedical seeks appeal after EUA...
- 2021-07-20 Elderly care startup Jubo Health secures ...
- 2021-08-02 Biomedicine eyed as chief industry of coming
- 2021-07-15 Adimmune boosts productivity of vaccine...

**Company**



**Sneak Peek**



# Healthcare+ B2B- Overview

Online Partnering and Matchmaking, Undisrupted.

The B2B homepage provides a glance at companies, products and trade information posted by registered users. More details are just a few clicks away.

## Area A

Where banners and videos of companies and products showcase on a rotating basis. A recommended list right next to it shows items randomly or shows filtered results as per users' preferences.

## Area B

The latest information on buying, selling, investing, licensing and more, will go here. The most viewed/clicked will remain on top two marked 'hot'.

## Area C

Where news, companies and (promoted) video footages will appear. Company logos display randomly or based on users' preference setting.

[Go to Healthcare+ B2B](#)

# Healthcare<sup>+</sup> B2B- Key Dates

Online Partnering and Matchmaking, Undisrupted.

Please be sure to follow the given date below to help you get your products into right hands, work with right partners, or even identify new markets.

## 5 October ::

When Healthcare<sup>+</sup> B2B makes debut in front of the public. All contents, except for contact details, can be viewed and searched by non-registered users. Be sure to complete your company profile and relevant settings for generating useful leads.

## 1 November ::

When 'request a meeting' function activates for registered users. From this day on, registered users can respond to meeting request(s) and make a meeting request and then discuss into details on meeting arrangement- online or onsite.

## 2-5 December ::

When the in-person trade fair Healthcare<sup>+</sup> Expo takes place. B2B registered users, some are Expo exhibitors, will present onsite and meet new contacts there.

- I. Activate Your Account**
- II. Company Profile**
- III. Information on Product, Service or Technology**
- IV. Business Contacts**
- V. Meeting Management**
- VI. B2B Matchmaking Preference Setting**

# Active Your Account

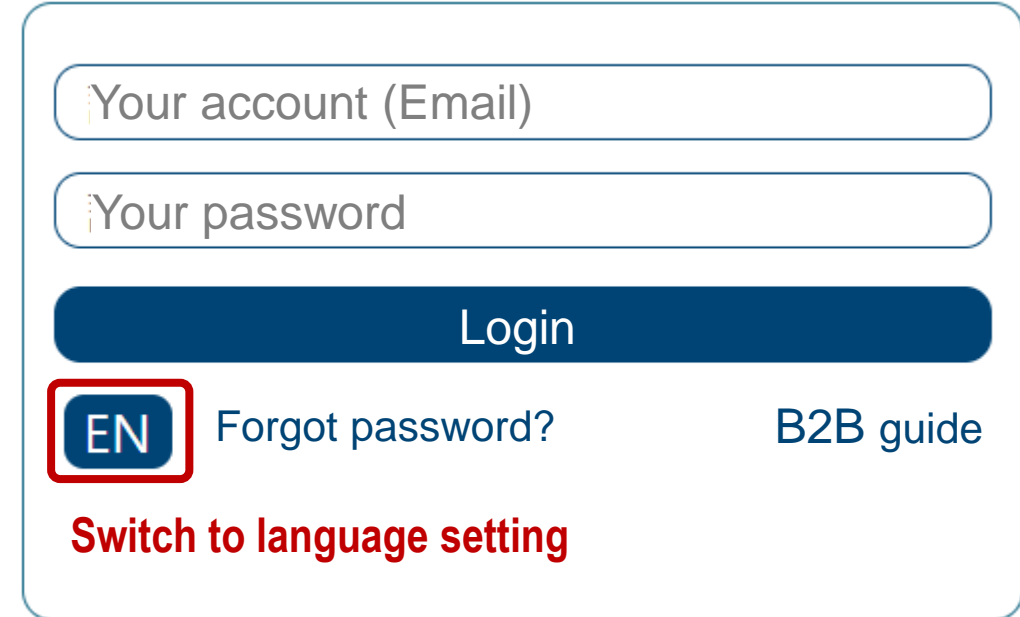
# I. Activate Your Account

1. You will receive an email with the link to active your account. Simply setup your password then hit “Submit”.



The screenshot shows the Healthcare B2B TAIWAN logo at the top. Below the logo are two input fields: "Enter password" and "Please enter password again". A dark blue "Submit" button is positioned below the second field. At the bottom of the form, there is a "Log in" link.

2. Login with your account and password. Your email is your account.



The screenshot shows a login form with two input fields: "Your account (Email)" and "Your password". Below the fields is a dark blue "Login" button. To the left of the "Login" button is a language selector with "EN" highlighted in a red box. To the right of the language selector are links for "Forgot password?" and "B2B guide". Below these links is a red link that says "Switch to language setting".

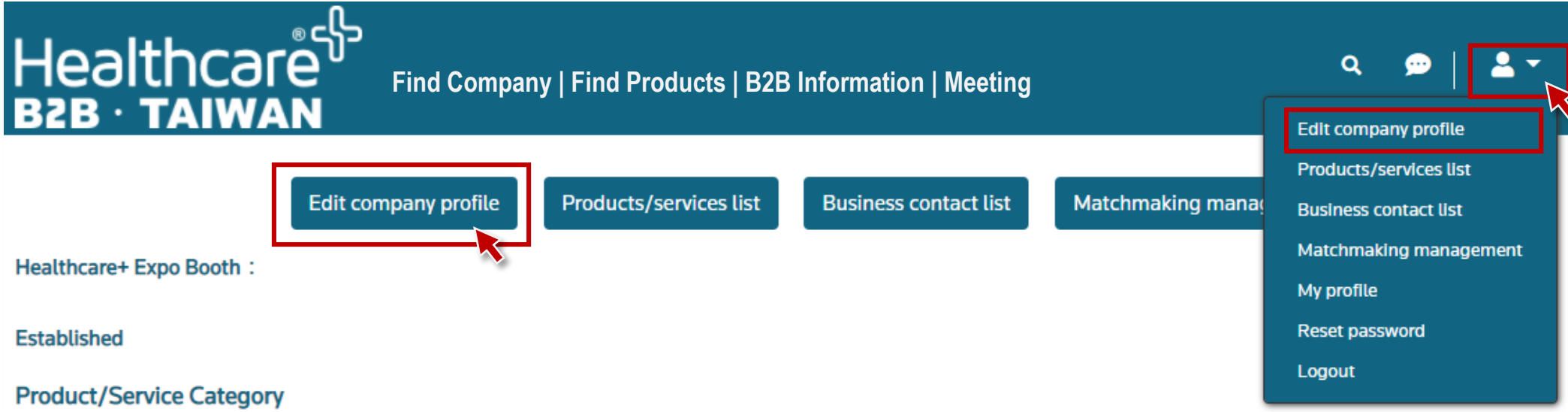
3. You will now be able to create a B2B profile.

# Company Profile

# II. Company Profile- Generic Information

## Start with Your Company Profile

You will see “Edit company profile” as shown below- one on top and the other sitting on a drop-down menu. The more complete of your company profile, the better it will generate useful leads.





## II. Company Profile- Generic Information

**Edit company profile**

Company/organisation name (Chinese) \*

Company/organisation name (English) \*

1. Healthcare+ Expo Booth \*

2. Company information (Chinese) \*   
Brief introduction to your company, 400 words max.

Company information (English) \*   
Brief introduction to your company, 400 words max.

Country \*

Company logo  未選擇任何檔案  
Upload a file in JPG, PNG format, less than 10 MB

3. Video (Youtube)

### Edit Company Profile

**The first impression matters.** Your company profile will be seen and searchable for anyone who visits B2B- from 5 October onwards.

1. **Booth No.:** If your company participates purely online, simply fill in 'N/A'.
2. **Company information:** Briefly describe what your company does and offers, what makes your company stand out backed with key facts such as client success delivered, markets covered, breakthroughs achieved. (A page-long company history certainly not suggested)
3. **Video(Youtube):** Share your YT link here, if any. Find the tool bar right below your video and click on "Share" to copy the link.

## II. Company Profile- B2B Information

### B2B Information

4. **As a Buyer (I need..) \***  
Please be specific about your interest or request for procurement, contracted services and/or partnerships.

(Chinese) 70 words max. \*Fill contents in English if Chinese is not available.  
(English) 140 characters max.

+Add new

**As a Supplier (I provide..) \***  
Please be specific about your specialty products/services/technologies on offer and buyers (e.g. distributor, laboratory, hospital) you wish to engage.

(Chinese) 70 words max. \*Fill contents in English if Chinese is not available.  
(English) 140 characters max.

+Add new

### B2B Information

#### Business Type \* (Please tick where appropriate)

- Medical institute    Digital health    Smart healthcare    Medical software    Medical device
- Hospital equipment    Genetics medicine    Cell therapy    Bio-Pharmaceutical    Biotechnology
- Infectious disease prevention & control    Bio agriculture    Logistic service for bio/medical
- Trading company/agent/distributor    Academia & R&D institutes    Government agency

Save

Cancel

Preview

## Edit B2B Information

Please indicate what you look for as a Buyer, Supplier, or both. The list is designed to navigate demand-supply opportunities.

4. **As a Buyer:** please be specific about your interest or request for procurement, purchasing, contracted services and/or partnerships. It may look like:

- Look for electronic components- medical power supply, battery, for hospitals.
- Source suppliers with ECGs, quantity 2,000.
- Call for HIS developers, project-based, for intensive care unit, OOO Hospital.

Please refer to p.12 for more examples

# II. Company Profile- B2B Information

## B2B Information

As a Buyer (I need..) \*

Please be specific about your interest or request for procurement, contracted services and/or partnerships.

(Chinese) 70 words max. \*Fill contents in English if Chinese is

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+Add new

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## B2B Information

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- Infectious disease prevention & control
- Bio agriculture
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- Trading company/agent/distributor
- Academia & R&D institutes
- Government agencies

Save

Cancel

Preview

## Edit B2B Information

Please indicate what you look for as a Buyer, Supplier, or both. The list is designed to navigate demand-supply opportunities.

4. **As a Supplier:** please be specific about your specialty products/services/technologies on offer and buyers (e.g. distributor, laboratory, hospital) you wish to engage. It may look like:

- Hand-held ultrasound provider looking for regional distributors covering SEA markets.
- Technology licensing- novel bioprinting implants in search of commercialization partners.

Please refer to p.13 for more examples

# II. Company Profile (continued)- B2B Information

Healthcare+ B2B · TAIWAN | Find Company | Find Products | B2B Information | Meeting

全球第一台8K醫療用顯示器 #群創  
Healthcare+ Expo 台灣醫療科技展

Recommended for You

- NTU virtual optical biopsy system
- INAP sleep treatment for apnea
- KneeBO joint exoskeleton for lower limb
- Retina Stereotactic Surgery Navigation System
- AI Microscope for Bone Marrow Differentials
- PurBlood New Leukocyte Reduction Solution

Most Popular | Medical device | Smart healthcare | Cell therapy | Diagnostics & analysis

B2B Information

**From Buyers** [More](#)

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**From Suppliers** [More](#)

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- 2021-07-15 Adimmune boosts productivity of vaccine...

[More](#)

## B2B Information on Homepage

The list will appear on Healthcare+ B2B homepage. Please refer to below for more examples- Words displayed are capped at 20 max.

### From Buyers

- Source health IT system developers with experience in healthcare, for a telemedicine project, cardiology
- Procurement of medical laser lenses, Qty 1,000, for specs please contact us
- Find partner in developing oral sustained-release drug dosage, polymers/lipids excipients
- Call for CDMO- Dendritic cells manufacturing partnership
- Haemodialysis centre looking for patient monitoring systems/solutions

# II. Company Profile (continued)- B2B Information

Healthcare+ B2B · TAIWAN | Find Company | Find Products | B2B Information | Meeting

全球第一台8K醫療用顯示器 #群創  
Healthcare+ Expo 台灣醫療科技展

Recommended for You

- NTU virtual optical biopsy system
- INAP sleep treatment for apnea
- KneeBO joint exoskeleton for lower limb
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Most Popular | Medical device | Smart healthcare | Cell therapy | Diagnostics & analysis

B2B Information

From Buyers

- **HOT** Annual bulk purchase of spindles and screws, 5 million pieces
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- 2021-07-15 Adimmune boosts productivity of vaccine...

## B2B Information on Homepage

The list will appear on Healthcare+ B2B homepage. Please refer to below for more examples- Words displayed are capped at 20 max.

## From Suppliers

- Look for distributors, SEA markets for AI diagnostic software for diabetic retinopathy
- Tech licensing- exclusive adjuvant technology, Taiwan only
- Handheld ultrasound solution provider welcome to contact for pricing and product info
- Call for partners & vendors for 2022: Taiwan's largest biomedical cluster
- Biosensor design, R&D and bespoke services
- Novel startup looking to work with GI doctors interested in colon cancer screening technology

## II. Company Profile (continued)- B2B Information

### B2B Information

As a Buyer (I need..) \*

Please be specific about your interest or request for procurement, contracted services and/or partnerships.

(Chinese) 70 words max. \*Fill contents in English if Chinese is

(English) 140 characters max.

+Add new

As a Supplier (I provide..) \*

Please be specific about your specialty products/services/technologies on offer and buyers (e.g. distributor, laboratory, hospital) you wish to engage.

(Chinese) 70 words max. \*Fill contents in English if Chinese is

(English) 140 characters max.

+Add new

### B2B Information

#### 5. Business Type \* (Please tick where appropriate)

- Medical institute
- Digital health
- Smart healthcare
- Medical software
- Medical device
- Hospital equipment
- Genetics medicine
- Cell therapy
- Bio-Pharmaceutical
- Biotechnology
- Infectious disease prevention & control
- Bio agriculture
- Logistic service for bio/medical
- Trading company/agent/distributor
- Academia & R&D institutes
- Government agency

Save

Cancel

Preview

## Edit B2B Information

- Business Type:** Be sure to tick which best describes your company. This will present as tags in order to create a filter for everyone to search by.

# II. Company Profile- Finished Page

←Return

Request→

## Gwo Xi Stem Cell Applied Technology Co., Ltd.

GWOXI Stem Cell R&D Center was established in 2011 and committed to developing the potential stem cell therapies that satisfy the unmet medical needs and further contribute to the medical field. The production platform is fully compliant with medical regulations (Good Tissue Practice, GTP) in Taiwan. We have three clinical trials are going in Taiwan by now including GXHPCI, GXNPC1, and GXCP1, indications of liver cirrhosis, stroke, and osteoarthritis, respectively. In addition, we currently also have a clinical trial, GXIP1 is going in Vietnam, which is applied for type I diabetes executed in Vinmec Research Institute of Stem Cell and Gene Technology (VIRISG). Four clinical trials are using adipose-derived stem cells (ADSCs) as cell sources, and the administrations are local transplantation instead of intravenous injection, which have great potential for improving outcomes. The safety reports related to clinical trials using stem cells are provided by our testing lab, GTESTing® Lab (TAF certification number: 2800), which is with the international standard for laboratory quality system. So far, we have established stem cell factory for developing and manufacturing advanced cell therapy products. In the research capability, we will actively promote innovative stem cell products from Taiwan to collaborate with strategic partners of the alliance.

http://118.163.52.167:82/

Established 2004

Registered Capital TWD 0



### Product/Service Category

Medical Institute Medical device Diagnostics & analysis Cell therapy Bio-Pharmaceutical Personal health Nutrition and dietary supplement

#### From Buyers

- Looking forward to having cooperation in distribution, manufacturing, and technology for the stem cell new drugs in the internatio

#### From Suppliers

- There are multiple modules of GTP(Good Practice for Human Cells and Tissues) laboratories in our research and development center.
- GTESTing® Laboratory(TAF certification) is committed to serving a full range of cell therapy product quality tests.
- Four stem cell new drugs are in clinical trials, including the treatment of liver cirrhosis, stroke, osteoarthritis, and diabetes.
- PIC/S GMP manufacture founded
- By having the patents for stem cell activation technology, which include Nigiro-Med®, we can develop better stem cell-related products.

←Return

Request→



## Telefield Medical Imaging Limited

Healthcare+ Expo Booth : N231a

Telefield Medical Imaging Limited (TMIL) was established in 2012, and focuses on creating innovative 3D medical ultrasound imaging equipment solutions, particularly for scoliosis assessment. Inspired by the need of clinicians, TMIL invented, developed, and manufactured Scolioscan Series in partnership with a university research team. Scolioscan is the [world's 1st] radiation-free 3D ultrasound scoliosis assessment system. Our innovation solutions enable clinicians to provide safe, cost-effective and frequent services which are beneficial to patients.

Established 2012



Healthcare Medical device Diagnostics & analysis Hospital equipment

#### From Buyers

- Scolioscan Radiation-free 3D Ultrasound Scoliosis Assessment System distribution partnership

#### From Suppliers

- Scolioscan Radiation-free 3D Ultrasound Scoliosis Assessment System

#### Pipeline & Platform

Scolioscan - Radiation-free 3D Ultrasound Scoliosis Assessment System

Scolioscan Air - Portable Radiation-free 3D Ultrasound Scoliosis Assessment System



For reference only

# Information on Product, Service or Technology



# III. Information on Product, Service or Technology

## Provide information on what you have to offer

You can add information on your products or services by clicking on “Product/service List”.

The screenshot displays the Healthcare B2B TAIWAN website interface. The top navigation bar includes the logo and navigation links: Find Company | Find Products | B2B Information | Meeting. A user profile dropdown menu is open, with 'Products/services list' highlighted. Below the navigation bar, a row of buttons includes 'Edit company profile', 'Products/services list' (highlighted), 'Business contact list', and 'Matchmaking management'. The main content area shows 'Healthcare+ Expo Booth :', 'Established', and 'Product/Service Category'. A modal window titled 'Products/services list' is open, providing definitions for Products, Technology/pipeline/platform, and Services. It includes a search bar with a dropdown menu for 'Products Technology/pipel', a search input field, and 'Add new' and 'Delete' buttons. The 'Add new' button is highlighted. Below the buttons is a table with columns: Image, Product/Service Name, Products Technology/pipeline/platform Services, and Company Type. The table currently shows 'No data'.

Healthcare<sup>®</sup>  
B2B · TAIWAN

Find Company | Find Products | B2B Information | Meeting

Edit company profile | **Products/services list** | Business contact list | Matchmaking management

Healthcare+ Expo Booth :

Established

Product/Service Category

**Products/services list**

Please refer to the following for definition :

- Products: For products that have been commercially available in market.
- Technology/pipeline/platform: For technologies, pipelines, platforms used, and for products being developed/in development.
- Services: For services, including pharmaceutical contracted services, that have been commercially available in market.

Products Technology/pipel | Keyword | Search

**Add new** | Delete

| Image   | Product/Service Name | Products Technology/pipeline/platform Services | Company Type |
|---------|----------------------|--|--------------|
| No data |                      |  |              |

And then click on “Add new”.

# III. Information on Product, Service or Technology

## Edit products/services

Product/Service Name  
(Chinese) \*

Enter product/service name in Chinese.

Product/Service Name  
(English) \*

Enter product/service name in English

1. What's on offer \*

Please select

Image

Please select

Product information  
(Chinese) \*

Products  
Services  
Technology/pipeline/  
Platform

have Chinese content.\*

## Add Products/Services

1. **What's on offer:** To add new item, you will see 'What's on offer' and next to it a drop-down list showing 'Products', 'Services' and 'Technology/pipeline/platform'. Please refer to the following for definition.

- **Products:** For products that have been commercially available in market.
- **Services:** For services, including pharmaceutical contracted services, that have been commercially available in market.
- **Technology/pipeline/platform:** For technologies, pipelines, platforms used, and for products being developed/in development.

# III. Information on Product, Service or Technology (continued)

## Edit products/services

2. **Product information (English) \***

Application areas(Chinese) \*

3. **Application areas(English) \***

Features/Strengths(Chinese) \*

4. **Features/Strengths(English) \***

5. **Product supporting document, if any**   
Upload a file in PDF, JPG, PNG format, less than 10 MB

## B2B Information

6. **Product/Service Category \* (Please tick where appropriate)**

ALL  Medical institute  Digital health  Smart healthcare  Medical software  Medical device  
 Hospital equipment  Genetics medicine  Cell therapy  Bio-Pharmaceutical  Personal health  
 Nutrition and dietary supplement  Infectious disease prevention & control  Bio agriculture   
 Banking & investment  Trading company/agent/distributor  Academia & R&D institutes  Gov

## Edit Products/Services

- 2. Product Information:** Where you can provide brief introduction to your products and/or services.
- 3. Areas of application:** Where you describe in which areas / body parts / industry sectors / intended use, etc., that your product is used or best for.
- 4. Features / Strengths:** How your product compares or differentiates, e.g. what problems addressed, clinical outcomes improved, special functions that has proven record of success.
- 5. Supporting Document:** Where you can upload document on specs, pricing and promotional materials.
- 6. Product/Service Category:** Similar to the one you see in Company Profile section but you may change as per products/services/technologies offered.

# III. Product, Service or Technology- Finished Page

## Market Products

### CapsoCam Plus Endoscopy System

The unique 360° wire-free capsule endoscope can capture panoramic gastrointestinal tract images when the capsule passes through the tract without wearing the receiver. The software CapsoView and co-designed reader CapsoAccess make image downloading easier and doctor's checking quicker.

CapsoCam Plus can be substituted for gastroscopy and colonoscopy, for doctors to reach the area where the traditional endoscopes hardly approach, such as Iron deficiency, Crohn's Disease, Celiac disease and obscure gastrointestinal bleeding in the small intestine.

Patients can swallow CapsoCam Plus easily without anesthesia, without wearing the receiver, without pain, and act normally after swallowing the capsule. The user who has metal, electronic device implant or whose BMI>40 can use CapsoCam Plus.

#### Application areas

CapsoCam Plus can be substituted for gastroscopy and colonoscopy, for doctors to reach the area where the traditional endoscopes hardly approach, such as Iron deficiency, Crohn's Disease, Celiac disease and obscure gastrointestinal bleeding in the small intestine.

#### Features/Strengths

- FDA · CE · TFDA approval : CapsoCam Plus and its accessories have had FDA, CE and TFDA approval. CapsoCam Plus has been sold in more than 50 countries; CapsoVision Inc grants Avision an exclusive distributorship right in Taiwan.
- Unique 360° panoramic capsule endoscope : CapsoCam Plus has four cameras to form the 360° lateral panoramic image, not end facing capsules which may have invalid images passing through the winding intestine. The detection rate is higher than 97%.
- 15 hours battery life : Built-in Batteries make can make CapsoCam Plus take whole GI tract images for more than 15 hours.
- No receiver, no pressure : CapsoCam Plus stores images in the onboard memory, patients can move freely without wearing data receivers and sensors after swallowing the CapsoCam Plus. There is no cost for receiver storage, installation time, and sterilization of the receiver patch.
- Four simple steps to an accurate diagnosis : (1)Patient swallows CapsoCam Plus with the aid of a technician (2)Patient retrieves the CapsoCam Plus (3)Technician downloads the image (4)Physician quickly reviews the images.
- Good design of software and reader save time : Powerful software CapsoView and easy-to-use reader CapsoAccess make downloading images effective in 30 minutes.
- Easily view exam with CapsoView : The physicians will be involved only in the final step of the process with innovative CapsoView to view images and generate a comprehensive report.

Product/Service Category **Medical device**

Product supporting document, if any

CapsoCam Plus Endoscopy System Brochure\_3.pdf



### Aulisa Guardian Angel GA1000- Local site continuous wireless monitoring of vital signs & real-time alarm system for Infant

Aulisa Guardian Angel GA1000 Lite is a local monitoring solution, the sensor transmits via Bluetooth to display device, user can use their own smart phones the display device. When the Bluetooth pairing is completed, the device starts monitoring SpO2 and Pulse Rate. Real-time vitals are visible on the system display unit, and alarms sound when PR or SpO2 move outside of the preset limits, which are customizable for the needs of each patient. The GA1000 Lite system is ideal for one-on-one patient-doctor monitoring.

#### Application areas

COPD Heart Disease OSA Nursing Home for SpO2 & Heart Rate Monitoring

For reference only

Early detection visual and audible alarms Customizable vitals limits  
AES-128 data encryption Interchangeable sensor cables for adults and  
pediatric 22 hours life by rechargeable battery Disconnection and low battery warnings Maximum 30 days records Records  
Output Medical Tablet (Option) FDA Cleared, CE/TFDA Certificated

Product/Service Category **Medical device**

Product supporting document, if any

GA-1000S Lite-2.jpg



# Business Contacts

# IV. Business Contacts

## Add Business Contacts

As a B2B administrator, you can add as many contacts as needed, or add contact persons fit for purpose- business development, procurement, research, sales, etc.

The screenshot displays the Healthcare B2B TAIWAN website interface. The top navigation bar includes the logo, navigation links (Find Company | Find Products | B2B Information | Meeting), and a user profile icon. Below the navigation bar, a horizontal menu contains buttons for 'Edit company profile', 'Products/services list', 'Business contact list', and 'Matchmaking management'. The 'Business contact list' button is highlighted with a red box. A dropdown menu is open from the user profile icon, listing options: 'Edit company profile', 'Products/services list', 'Business contact list', 'Matchmaking management', 'My profile', 'Reset password', and 'Logout'. The 'Business contact list' option in the dropdown is also highlighted with a red box. Below the navigation bar, the page content includes 'Healthcare+ Expo Booth :', 'Established', and 'Product/Service Category'.

# IV. Business Contacts

Edit company profile

Edit products/services

Edit business contact

Meeting availability

Keyword Search

1. Add new Delete

3.

| Contact name | Contact english name | Contact mobile phone           | Contact email      |
|--------------|----------------------|--------------------------------|--------------------|
| Silvia Fan   | Silvia Fan           | Please email me first and I wi | silvia@rbmp.org.tw |

« < 1 / 1 > »

2. Edit business contact

Contact name \*

Contact english name \*

Company name \*

Company name(English) \*

Contact mobile phone \*

Contact email \*

Save Cancel

## Add / Edit Business Contacts

You can add as many contacts as needed. **Contacts here will appear on a meeting attendee list** when it comes to meeting management.

1. **Add new business contact:** you can add as many contact persons as needed for different products or services.
2. Provide contact information.
3. To delete a contact, simply select the person from the list and hit "Delete".

# Meeting Management



# V. Meeting Management- Overview (to be activated on 1 Nov.)

Healthcare<sup>®</sup> B2B · TAIWAN Find company | Find Products | B2B Information | Meeting

Alita EN

## Meeting Status

**3** Meeting confirmed [View](#)

**3** Please reply [View](#)

**2** Awaiting response [View](#)

## Meeting Overview

You will see new message(s) when:

- You have new meeting request(s)
- You have update(s) on meeting scheduled
- Message sent by someone to you

Your meeting status- confirmed, pending on your reply and awaiting for response- will show here.

Healthcare<sup>®</sup> B2B · TAIWAN Find company | Find Products | B2B Information | Meeting

Alita Chang 中

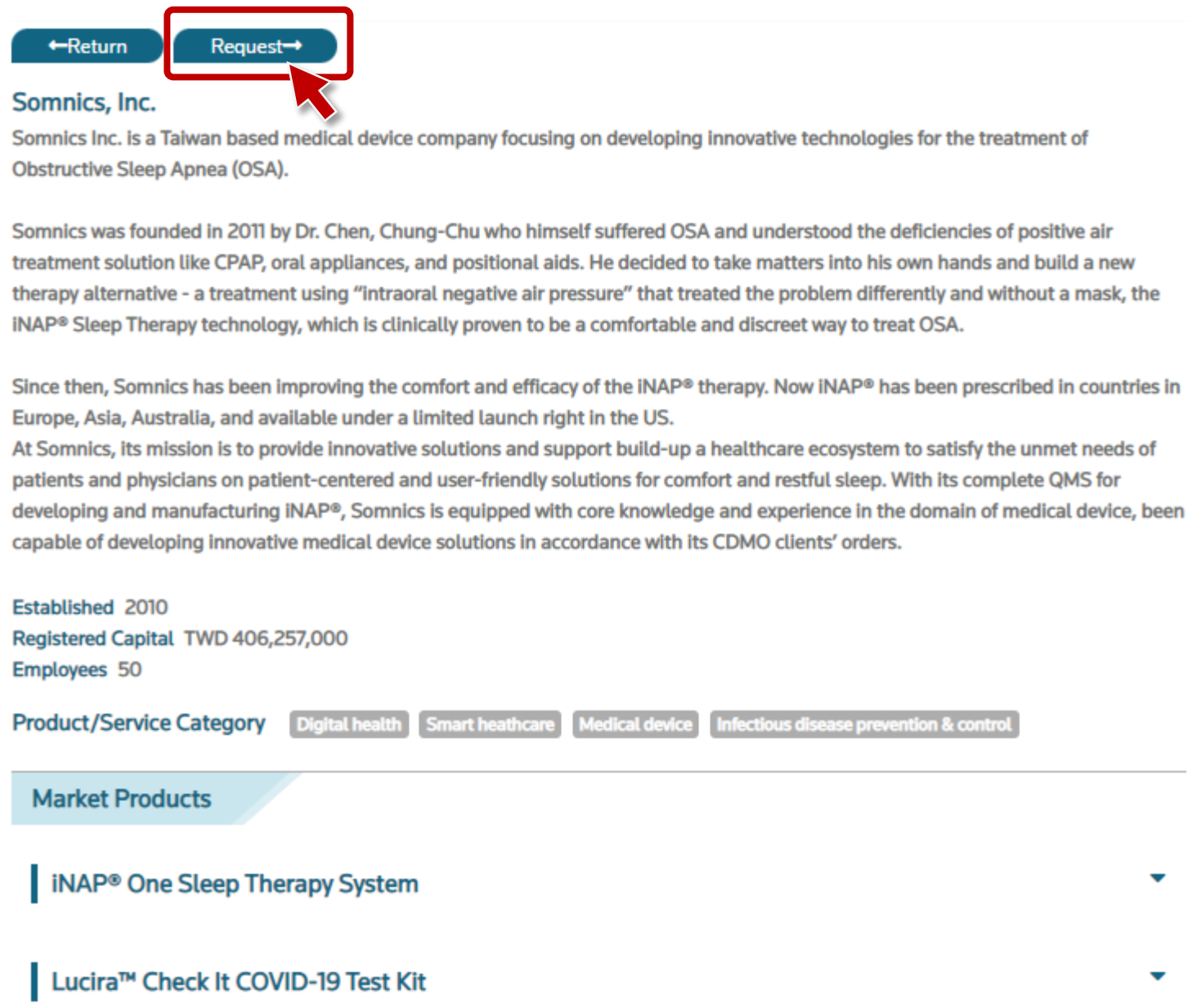
Date for meeting Meeting status Export list Print

| Leave a message | Meeting no#                             | Company                            | Date       | Time          | Meeting location | Status            | Attend (Your Company) | Meeting attendee f |
|-----------------|---|------------------------------------|------------|---------------|------------------|-------------------|-----------------------|--------------------|
|                 | <a href="#">2020103000005</a>           | <a href="#">OOO Ltd.</a>           | 2020-12-05 | 11:00 - 11:30 | Online meeting   | Please reply      | 欣惠                    | Sa                 |
| <b>1.</b>       | <b>2.</b> <a href="#">2020103000004</a> | <b>3.</b> <a href="#">OOO Ltd.</a> | 2020-12-04 | 15:30 - 16:00 | Online meeting   | Awaiting response | Alita                 | Awaiting           |
|                 | <a href="#">2020103000003</a>           | <a href="#">OOO Ltd.</a>           | 2020-12-05 | 12:00 - 12:30 | Q999             | Please reply      | Please reply          | Sa                 |

Your meeting list- the list can be viewed by date and status.

1. New message(s), if any, for a particular meeting.
2. Click to see meeting information.
3. Click to see company information.

# V. Meeting Management- Request a Meeting (to be activated on 1 Nov.)



←Return Request→

**Somnics, Inc.**

Somnics Inc. is a Taiwan based medical device company focusing on developing innovative technologies for the treatment of Obstructive Sleep Apnea (OSA).

Somnics was founded in 2011 by Dr. Chen, Chung-Chu who himself suffered OSA and understood the deficiencies of positive air treatment solution like CPAP, oral appliances, and positional aids. He decided to take matters into his own hands and build a new therapy alternative - a treatment using "intraoral negative air pressure" that treated the problem differently and without a mask, the iNAP® Sleep Therapy technology, which is clinically proven to be a comfortable and discreet way to treat OSA.

Since then, Somnics has been improving the comfort and efficacy of the iNAP® therapy. Now iNAP® has been prescribed in countries in Europe, Asia, Australia, and available under a limited launch right in the US.

At Somnics, its mission is to provide innovative solutions and support build-up a healthcare ecosystem to satisfy the unmet needs of patients and physicians on patient-centered and user-friendly solutions for comfort and restful sleep. With its complete QMS for developing and manufacturing iNAP®, Somnics is equipped with core knowledge and experience in the domain of medical device, been capable of developing innovative medical device solutions in accordance with its CDMO clients' orders.

Established 2010  
Registered Capital TWD 406,257,000  
Employees 50

Product/Service Category Digital health Smart healthcare Medical device Infectious disease prevention & control

### Market Products

- iNAP® One Sleep Therapy System
- Lucira™ Check It COVID-19 Test Kit

## Request a Meeting (1)

You can, from 1 November onwards, request a meeting or reply to a meeting request.

**To request a meeting, go to a company profile of your interest and you can request a meeting from there.**

**By hitting "Request" button, you will be taking next step to complete the meeting request.**

# V. Meeting Management- Request a Meeting (to be activated on 1 Nov.)

**Request a meeting**

To IBMI Taiwan

- B2B Information**  
Demand  ▼  
Supply  ▼  
I'm interested in  
Product  ▼  
Service  ▼  
Technology  ▼
- Purpose of meeting\***  
Describe briefly
- Meeting attendee- Your company\***  
 ▼

4.

## Request a meeting (2)

After “request” button is hit, you will see this page.

- 1. Choose from the drop-down menu in which area or product you would like to discuss further.**
- 2. Describe briefly the meeting purpose here.**
- 3. Assign someone from your company to attend the meeting. The system will automatically email the account administrator and meeting attendees.**  
(refer to p.23 for managing contacts)
- 4. Hit “Submit”.**

# V. Meeting Management- Reply to a Meeting (to be activated on 1 Nov.)

**Meeting request from**

Company

Business interest

Market Products

Pipeline & Platform

Services

Purpose of the meeting (describe briefly)

Meeting attendee from the other side

## Accept or Decline a Meeting

When you have a meeting request, you can either accept or turn down the request.

### Accept a Meeting

Upon accepting a meeting, you will be prompted to assign a meeting attendee from your company and leave a message to the requester.

★ **Once a meeting has been accepted, you can start messaging the requester about when, where or how (online / onsite) for the meeting.**

### Decline a Meeting

When you choose to decline a meeting request, there will be no further action to take.

# V. Meeting Management- **Messaging** (to be activated on 1 Nov.)

## Meeting No. 000022

Attendee- Your company                      Silvia Fan

Attendee- Other company                      Ray Chen

### Messages

Silvia Fan 2021-10-15 09:20:39

Great, any date suggest for a meeting?

Ray Chen 2021-10-15 09:45:07

Can you do Tuesday 19, 13.30 TPE time?

### Add New Message\*

Submit

Add to my meeting calendar

Cancel meeting

## Meeting Messaging

When a meeting is accepted, you will see this meeting sitting on your Meeting List. The system allows messaging between meeting requester and requestee.

### Submit Message

If you add any new message, hit “Submit” to save your message.

### Add to My Meeting Calendar

You can add a confirmed meeting to your meeting calendar. Only the meeting with set time, date and location can be added to your meeting calendar.

### Cancel Meeting

The meeting can be cancelled and messaging will not go on.

# V. Meeting Management- Calendar (to be activated on 1 Nov.)

## Meeting Calendar

Blue: Onsite meeting

Green: Online meeting

Grey: Meeting completed

**Healthcare<sup>®</sup> B2B · TAIWAN** Find Company | Find Products | B2B Information | Meeting Alita Chang 中

Attend ▾

Export list Print

2021 December ■ Onsite ■ Online ■ Completed

| SUN 日     | MON 一            | TUE 二 | WED 三         | THU 四                           | FRI 五               | SAT 六                      |
|-----------|------------------|-------|---------------|---------------------------------|---------------------|----------------------------|
|           |                  |       | 1             | 2 台灣醫療科技展<br>Medtech 論壇<br>台灣醫院 | 3 台灣醫療科技展<br>遠距醫療論壇 | 4 台灣醫療科技展<br>Healthcare+診所 |
| 5 台灣醫療科技展 | 6                | 7     | 8             | 9 醫療科技股份...                     | 10                  | 11                         |
| 12        | 13 123 Pharma... | 14    | 15            | 16                              | 17                  | 18                         |
| 19        | 20               | 21    | 22 CBA生技股份... |                                 |                     |                            |
| 26        | 27               | 28    | 29            |                                 |                     |                            |

**Online**

**CBA Biotechnology Co.**

🕒 2021-12-22 10:00

📍 <https://meet.google.com/12345647>

📝 Remarks

# B2B Preference Setting

# VI. B2B Matchmaking

The screenshot shows the top navigation bar with the logo "Healthcare B2B · TAIWAN" and links for "Find company | Find Products | B2B Information | Meeting". A user profile for "Silvia" is visible. A dropdown menu is open, listing options: "Edit company profile", "Edit products/services", "Business contact", "Meeting availability", "Matchmaking management" (highlighted with a red box and labeled "1."), "My profile", "Reset password", and "Logout". Below the menu is the "Matchmaking management" section with a "Products/Services Type" filter. A red box labeled "2." encompasses the filter options, which include: "Medical institute", "Digital health", "Smart healthcare", "Medical software", "Diagnostics & analysis", "Hospital equipment", "Genetics medicine", "Cell therapy", "Personal health", "Nutrition and dietary supplement", "Infectious disease prevention", "Bio agriculture", "Logistic service for bio/medical industry", "Banking & investment", "Trading company/agent/distributor", "Academia & R&D institutes", "Government agency", and "Others". "Save" and "Cancel" buttons are at the bottom.

## Manage B2B Matchmaking Preference

1. Go to Matchmaking Preference.
2. Tick the following options for the system to create a filter as per your preference.
3. The system will return matchmaking results which display on B2B homepage.

The screenshot shows the top navigation bar with the logo "Healthcare B2B · TAIWAN" and links for "Find company | Find Products | B2B Information | Meeting". A user profile for "Alita" is visible. Below the navigation is a video player for "2020 Healthcare+ Expo #Medical I..." with a play button. The video title is "Cross-Industry Medical Innovation Shaping the Future of Healthcare" and the subtitle is "跨界醫療創新帶動精準大健康產業新未來". To the right of the video is a "Recommended for you" section, highlighted with a red box and labeled "3.", containing a list of products: "NTU virtual optical biopsy system", "iNAP sleep treatment for apnoea", "KneeBO joint exoskeleton", "Retina Stereotactic Surgery Navigation System", and "PuriBlood New Leukocyte Reduction Solution".





## Contact Information

### Healthcare+ B2B enquiries

Silvia Fan, Manager

[silvia@rbmp.org.tw](mailto:silvia@rbmp.org.tw)

### Partnership enquiries- international

David Yang, Consultant

[fmyang@rbmp.org.tw](mailto:fmyang@rbmp.org.tw)