Healthcare EXPO · TAIWAN

5 – 8 December 2024 TaiNEX 1, Taipei



GeronTech

Launched in 2017, Healthcare⁺ Expo now shapes business landscape for the healthcare industry, creating opportunities for supply and demand and bridging sectors through partnership across regions.

GeronTech

高齡科技展

GeronTech

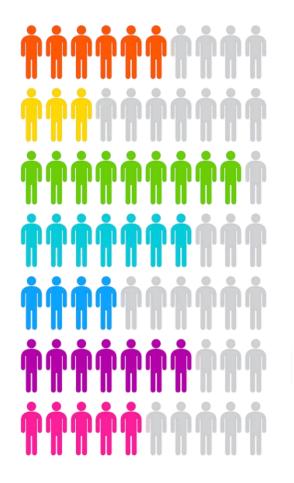
Meet the cutting-edge technologies in future healthcare!



I. Facts & Numbers

I. Facts & Numbers





- **50 Industry Associations Worldwide**
- 110 Hospitals
- 550 B2B Meetings
- 650 Exhibitors
- 2,300 Booths
- 36,500 Professionals
- 205,500 Foot Traffic*



*Data from 2023; foot traffic was measured by electronic counters at several entrances to showgrounds.

I. Facts & Numbers





36,500 Professionals* -

27% Healthcare

- 21% Trade & Investment
- 18% ICT & Technology
- **18% Medical Devices**
- 8% Life Sciences
- 8% Academia, R&D

*Data from professionals who registered pre-event and onsite 2023.

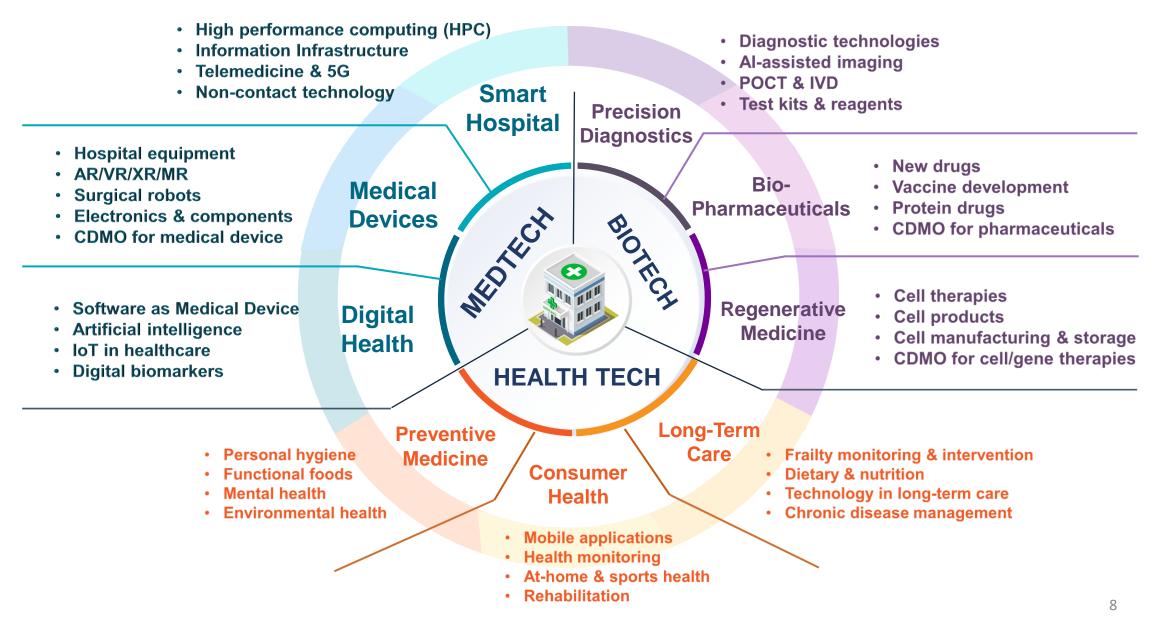




II. Themes & Exhibition Halls

II. Expo Themes



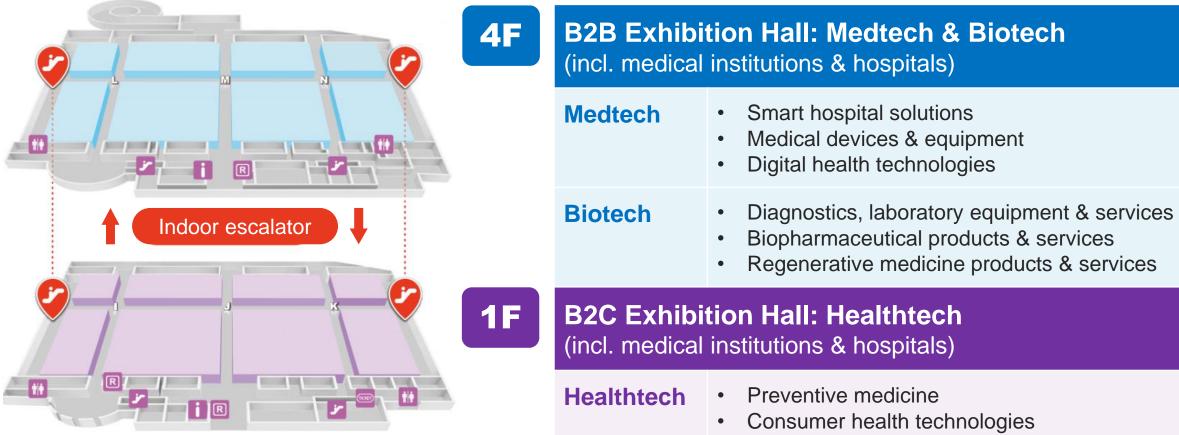


II. Exhibition Halls



5 - 8 December | Hall 1, Taipei Nangang Exhibition Center (TaiNEX 1)

2,300 Booths



• Long-term care & assistive technologies

II. Exhibition Halls

5 - 8 December | Hall 1, Taipei Nangang Exhibition Center (<u>TaiNEX 1</u>) 2,300 Booths



Healthcareំ^ស expo · taiwan

III. Exhibit at Expo

Booth & Fee

Each booth/space is in 3x3 meters (9 sqm). Fees in USD, VAT inclusive.

Shell scheme \$2,200 /ea

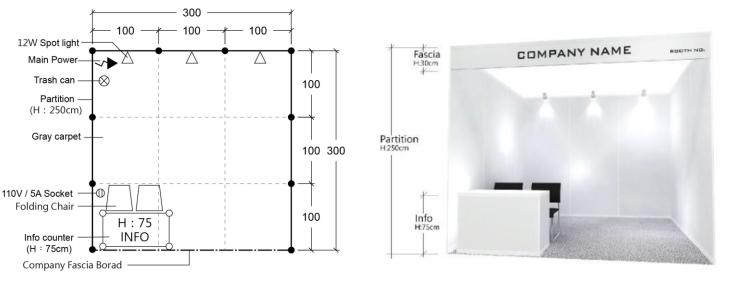
- Open front booth with 3 panels (2.5m high)
- Needle punch carpet x1
- Fascia board with company name x1
- Spotlights 100W x3
- Information counter x1
- Fold chair x2
- 110V/500W socket x1

Raw space \$2,000 /ea

Raw space does NOT include any booth construction, electricity and furniture.

Note

- 1. Exhibitors opting for raw space may hire suppliers of choice or use the Expo contractor for booth construction/design, furniture rental, power supply, Internet, and other paid-for services.
- 2. Schell scheme booth is equipped with electricity 110/500W. Please place orders in advance if you require extra power for LED TV, fridge or any other machinery. Technical construction, internet, furniture and other items not included in such booth are chargeable services that must be ordered prior to the Expo.
- 3. With prior notification to exhibitors, the Expo organiser reserves the right to adjust booth, pavilion, floor plan and update the Expo terms and conditions.







Booth Allocation

The priority of booth allocation is given by the number of booths booked and paid (e.g. exhibitor with 20 booths goes first, followed by the one with 18). There are two rounds of booth allocation:

Round 1: For exhibitors with 8 and 8+ booths that are fully paid on or before 31 March.

Round 2: For exhibitors with booth(s) paid on or before 31 May.

Round 2 will proceed after the information session <u>on 14 June</u>. Exhibitors not participating in booth allocation, whose booth(s) will be allocated by the Expo organiser. After which any claim of change will not be accepted.

How does the booth allocation work?

- 1. For exhibitors booking the same number of booths, the priority will be given to whoever paid earlier.
- 2. Exhibitors with payment made after 31 May will be contacted respectively by the Expo organiser for booth allocation.
- 3. Booths registered under the same company/corporation, or shared booths, must sit next to each other or be placed back to back. Booths as such are prohibited from being placed face to face.
- 4. Details on booth allocation, floor plan and joining instructions will be emailed to exhibitors in due course.
- 5. The Expo organiser reserves the right to modify floor plans, dimension and location of booths wherever necessary. Exhibitors who may be affected will be informed should any change be made.



Key Dates & Deliverables

Online Application	Apply as exhibitor online Click to apply		
Confirmation email with payment details	The confirmation email with payment details will be sent in three working days **Only exhibitors paid in full are eligible to enter booth selection round and for the access to Healthcare+ B2B**		
Booth Allocation	31 Mar.	Round 1 for exhibitors with 8 and 8+ booths paid	
	14 Jun.	Round 2 to proceed online, for exhibitors paid and not covered in round 1	
Healthcare ⁺ B2B		Healthcare ⁺ B2B account creation and activation	
	30 Jun.	Last day to complete Healthcare+ B2B company profile and product page	
		for promotional campaigns	
Healthcare ⁺ Expo	3-4 Dec.	Booth construction / decoration (move-in)	
	5-8 Dec.	Healthcare⁺ Expo opens to the public	

Note

Exhibitor application made after 31 August will not be guaranteed to be displayed on print materials such as backdrops and Buyer's Guide.



Payment Details

- 1. Exhibitors should pay in full prior to the booth allocation rounds. Fees payable will be indicated in a confirmation email sent upon acceptance of your application.
- 2. Please pay through bank transfer and quote your company name and reason for payment on any transfer you make to the Expo's bank account.
- 3. Any bank charges incurred at the time of the transfer shall be borne by exhibitors.
- 4. Bank detail:

Bank	First Commercial Bank, Hua-Shan Branch	
Bank Address	22, Chang An E. Rd., Sec.1, Chung Shan Dist., Taipei 104, Taiwan	
Account Name	Research Center for Biotechnology and Medicine Policy	
Account number	12910002256	
Swift code	FCBKTWTP or FCBKTWTPXXX	



Expo Terms & Conditions

- 1. Booths cannot be transferred to anyone who is not a registered exhibitor in any circumstances.
- Products, services and/or technologies exhibited at the Expo are required to correspond with exhibition themes set by the Expo organiser. Exhibitors are holding accountable for products/services/technologies displayed at the Expo. Any reproduction or representation of products/services/technologies being registered or IP protected, regardless in part or in whole, is strictly prohibited.
- 3. Drugs and medical devices for sale or exhibited at the Expo need to meet the TFDA or FDA compliance requirements, gain relevant clearance and/or license. Drugs and medical devices violating local laws, e.g. exaggerating efficacy, are strictly prohibited.
- 4. Exhibitors are required to stay legally complaint with local laws including the Medical Care Act, the Pharmaceutical Affairs Act, the Physicians Act, the Act Governing Food Safety and Sanitation, the Health Food Control Act and the Cosmetic Hygiene and Safety Act.
- 5. The Expo organiser reserves the right to ask exhibitors violating T&C to withdraw from the exhibition as it deems necessary and in such situation no refunds, part of refunds or alternative offers shall be made.

Cancellation/Withdrawal

- 1. Cancellation must be made to the Expo organiser in writing on or before 31 May 2024.
- 2. The Expo organiser reserves the right to use or relocate the booth(s) of the exhibitor whose cancellation made after 31 May 2024 should either of the following conditions be met:
 - a. Exhibitor's written response to cancel/withdraw within a given period of time, or
 - b. No response at all within a given period of time.
- 3. Cancellation fee will be charged for withdrawn from the Expo should either of the following conditions be met:
 - a. Cancellation made on or before 31 May 2024: 50% of the fee paid will be charged.
 - b. Cancellation made after 31 May 2024: No fee will be refunded.



IV. Healthcare⁺ B2B

IV. Healthcare+ B2B



Join a network of 20,000 potential buyers online with year-round access.



✓ Expo Exhibitor Exclusive at USD\$360 /yr

- ✓ Unlimited product pages
- ✓ Unlimited B2B opportunity posting
- ✓ Guaranteed listing on Buyer's Guide
- ✓ Access to marketing resources
- ✓ Participation in B2B events



View B2B platform 🕨

IV. Healthcare+ B2B



Meet potential buyers face to face at Healthcare⁺ Expo.



Healthcare+ B2B is a digital marketplace stemming from Taiwan and is a trusted source for buyers and suppliers in the world of healthcare.

Sign up as a Corporate member (exhibitor) to develop business and partnership opportunities online and at Healthcare⁺ Expo.



View Event Photos 🕨

View B2B Application Kit

IV. Healthcare⁺ B2B Click to apply D



			Corporate/Exhibitor	
All pricing in USD, VAT inclusive		Individual (free)	Premium \$3,600 /Yr	B2B Exclusive \$1,080 /Yr
B2B Platform	B2B meeting request	V	V	V
	Company profile page	-	V	V
	Product pages	-	V	V
	B2B opportunity listing	-	V	V
B2B	B2B event (virtual/online)	-	V	V
Marketing	Buyer's Guide listing	-	V	V
	Social media (FB/Line@)	-	2+	1
	E-news listing	-	1 company e-shot	1, text-based
Marketing Enhancement	Buyer's Guide advert	_	1, inner page double spread	_
	Sponsor content	_	V	_
	B2B <u>homepage banner</u>	_	2 weeks	_

Note: All memberships are on an annual basis; Expo exhibitors are entitled to a special premium of \$360.

IV. Healthcare+ B2B



Healthcare⁺ B2B Online: Create Business Leads 24/7

There will be promotional campaigns to highlight companies, their products and B2B opportunities. The more your company profile presents, the easier it can be searched and promoted.

	V	Remark		
1	Company Overview	 Basic Facts: No. of employees, year it established. etc. Introduction: operational focus, strengths, clients, awards, markets, key milestones, etc. Company logo: 200*200 pixels, 150 dpi, file format: jpg/png Company banner: 1440(w)*280(h) pixels, file format: jpg/png 	Once your account has been created and activated, you can proceed to create company and product pages.	
2	Video Content	 Video length: ideally no longer than one minute Video format: *.mp4 or *.mov 	There's no cap number for	
3	Product, Solution, Technology or Service	 (Market) name of the product Features: unique selling points, evidence or problem based descriptions, areas it applies, etc. Images 640(w)*360(h) pixels, 150 dpi, file format: jpg/png 	uploads. It is required, however, to upload at least one item under each.	
4	Partnership (B2B) Opportunity	 As a Buyer (what you look to buy or invest): post opportunities regarding products procurement, sourcing suppliers and/or contracted services, etc. As a Supplier (What you have to offer): post opportunities regarding distributors or partners searching, licensing, etc. 	There's no cap number for posting; 20 words maximum to each opportunity posted. 21	

V. Appendix- Publicity

85 Media Partners

250 Journalists

62

504 Media Coverage

Social Media Followers

3.2 Audience Reach



View Media Coverage 下

V. Appendix- Expo Forun





MEDTEX Summit Asia

Where novel products and technologies unveil, and how they shape the future of healthcare

MEDTEX 2023 🕨



pendix- Expo Fo

Asia Pacific Forum on Precision ncer Treatment



easing number of targeted therapie inched, but for niche indications? and use of NGS and

mprehensive Genomic Profiling (CGP)

Cancer Treatmen

Asia Pacific Forum on **Precision Cancer Treatment**

Cancer therapeutics, diagnostics and international medical services in different markets

Forum 2023

V. Appendix- Expo Organising Committee



Shyi-Kun Yu

President, the Expo General Assembly President, Legislative Yuan

Organisers & Committee Members

Institute for Biotechnology and Medicine Industry 🦉 Research Center for Biotechnology and Medicine Policy NETC National Science and Technology Council 🔞 Council of Agriculture

Jin-Pyng Wang

Founder, the Healthcare⁺ Expo

Ministry of Health and Welfare

Chairman, Research Center for Biotechnology and Medicine Policy (RBMP)

Ministry of Economic Affairs, R.O.C

Wei-Chao Chen, Chairman, Supervisory Board

Chang King-Jen, Chairman, Taiwan Breast Cancer Foundation Chang Shan-Chwen, President, Taiwan Society of Internal Medicine Chang Victor, CEO, Lendseed International Medical Group Chang Wen-Chang, Director, Taipei Medical University Chang Wen-Han, Superintendent, MacKay Memorial Hospital Chang Yu-Mei, Founder, Ten-Chen Medical Group Chao Kun-San, Superintendent, Cancer Center, China Medical University Hospital Chao Sheau-Chiou, President, Taiwanese Dermatological Association Chen Chao-Long, Honorary Superintendent, Kaohsiung Chang Gung Memorial Hospital Chen Chien-Tzung, Superintendent, Linkou Chang Gung Memorial Hospital Chen Liang-Kung, Superintendent, Taipei Municipal Gan-Dau Hospital Chen Ming-Fong, Honorary President, Center of Cardiovascular Medicine, China Medical University Hospital Chen Mu-Kuan, Superintendent, Changhua Christian Hospital Chen Ran-Chou, Director-General, Dept. of Health, New Taipei City Government

Chen Shih-Ann, Superintendent, Taichung Veterans General Hospital Chen Wei-Ming, Superintendent, Taipei Veterans General Hospital Chen Yuan-Hao, President, National Defense Medical Center Cherng Wen-Jin, Chairman, Chang Gung Steering Committee Chiu Kuan-Ming, Superintendent, Far Eastern Memorial Hospital Chiu Tai-Yuan, President, Taipei Medical Association Cho Der-Yang, Superintendent, China Medical University Hospital Chong Inn-Wen, Superintendent, Kaohsiung Medical University Hospital Chu Chia-Yu, Executive Director, Taiwanese Dermatological Association Chu Fang-Yeh, President, Taiwan Society of Clinical Pathologists Ho Hong-Nerng, Chief Consultant, Taipei Medical University Hospital Hou Ming-Feng, Professor, Kaohsiung Medical University Hospital

V. Appendix- Expo Organising Committee



Committee Members (continued)

Hospital

Hsiao, Sheng-Huang, Superintendent, Taipei City Hospital Hsueh Po-Ren, President, Taiwan Society of Microbiology Huang Chien-Ning, Superintendent, Chung Shan Medical University Huang Shih-Wei, Chief Central Superintendent, Show Chwan Healthcare System Hung Mien-Chie, President, China Medical University Hung Tzu-Jen, Vice President, Shin Kong Wu Ho-Su Memorial Hospital Hung Yi-Jen, Superintendent, Tri-Service General Hospital Hwang Juey-Jen, Superintendent, Fu Jen Catholic University Hospital Hwang Shinn-Jang, Superintendent, En Chu Kong Hospital Lai Chi-Chun, Superintendent, Keelung Chang Gung Memorial Hospital Lee Fa-Kung, Superintendent, Cathay General Hospital Lee Jin-Wei, Superintendent, National Chen Kung University Hospital Lee Meng-Chih, Senior Consultant Physician, Taichung Hospital, MoHW Lee Pei-Yuan, Honorary Superintendent, Show Chwan Memorial Hospital Lee Wui-Chiang, Secretary General, Taiwan Global Healthcare Association Li Yu-Chuan, President, International Association for Medical Informatics (IMIA) Lin Chin-Lon, CEO, Tzu Chi Medical Mission Lin Chun-Pin, President South East Asia, Intl'Association for Dental Research Lin Shinn-Zong, Superintendent, Hualien Tzu Chi Hospital Lin Yaoh-shiang, Superintendent, Kaohsiung Veterans General Hospital Lin Yin-Chou, President, Sports Medicine Association R.O.C Ou Yen-Chuan, Director of Center for Innovation, Tungs' Taichung MetroHarbor

Shen Meng-Ru, President, National Cheng Kung University Shih Chung-Liang, Director General, National Health Insurance Administration Superintendent, MacKay Memorial Hospital, Superintendent, Yuan Rung Hospital Tai Hao-Chih, President, Taiwan Society of Plastic Surgery Tsai Chien-Sung, Superintendent, Medical Affairs Bureau Tsai Ming-Tse, Superintendent, Chung Shan Medical University Hospital Tu Yuan-Kun, Superintendent, E-Da Hospital Tung Min-Che, Superintendent, Tungs' Taichung MetroHarbor Hospital Wang Chih-Chi, Superintendent, Kaohsiung Chang Gung Memorial Hospital Wang Nai-Hung, Superintendent, Kuang Tien General Hospital Wang Pi-Shen, Deputy Minister, Ministry of Health and Welfare Wang Tsung-Hsi, Chief, National Health Administration Planning Division Wei Fu-Chuan, Academician, Academia Sinica Wu Mai-Szu, President, Taipei Medical University Wu Ming-Shiang, Superintendent, National Taiwan University Hospital Yang Chun-Yuh, President, Kaohsiung Medical University Yang Hung-Jen, CEO, Min-Sheng General Hospital Yang Shung-Haur, Superintendent, National Yang Ming Chiao Tung University Hospital Yao Wei-Jen, Superintendent, Chia-Yi Christian Hospital Yen Yun, Professor, Taipei Medical University Hospital

V. Appendix- Industry Associations Engaged



The Expo continues to build partnership with industry associations worldwide and bridge Taiwan and global partners with supply-demand opportunities in response to healthcare transformation following the global pandemic.

Hospital Associations

- Asian Society for Clinical Pathology and Laboratory Medicine
- Association of Private Hospitals Malaysia (APHM)
- Medical Travel Quality Alliance
- Oman Medical Specialty Board (OMSB)
- Philippine Hospital Association (PHA)
- Private Hospitals Association of the Philippines (PHAPi)
- Russian Medical Women's Association
- The Private Hospital Association Thailand (TPHA)
- Vietnam Private Hospital Association
- World Association of Societies of Pathology and Laboratory Medicine
- World Medical Association (WMA)

Industry Associations – Medical Devices, Medtech

- Advanced Medical Technology Association (AdvaMed)
- Asia Pacific Medical Technology Association (APACMed)
- Association of Malaysian Medical Industries
- Hong Kong Federation of Senior Citizen Industries Limited (HKFSCI)
- Indonesia Medical Devices and Laboratory Association.(Gakeslab Indonesia)
- Indonesian Medical Devices Association
- International Medical Device Manufacturers Association (IMEDA)
- Korea Medical Devices Industry Association(KMDIA)
- Malaysia Medical Device Association (MMDA)
- Medical Software Industry Association Australia (MSIA)
- Medical Technology Association of Japan (MTJAPAN)

- Medtech Canada
- Polish Agency for Enterprise Development(PARP)
- Singapore Manufacturing Federation
- Thai Medical Device Technology Industry Association (TaiMED)
- Thai Medical Informatics Association (TMI)
- The Federation of Thai Industries, Medical and Health Device Manufacturers
 Industry Club

Industry Associations - Biopharmaceuticals

- Association for Accessible Medicines
- Association of Biotechnology Led Enterprises (ABLE)
- Bio Supply chain Management Alliance (BSMA)
- Department for International Trade, UK (DIT)
- HK Bio-Med Innotech Association (HKBMIA)
- Japan Pharmaceutical Licensing Association (JPLA)
- Japan Pharma Research Office(JPRO)
- Japanese Association of Cancer Immunology (JACI)
- Korea Biotechnology Industry Organization (KoreaBIO)
- Korea Pharmaceutical and Bio-Pharma Manufacturers Association (KPBMA)
- Malaysia Association for Cell Therapy (MACT)
- Myanmar Pharmaceuticals & Medical Equipment Entrepreneurs' Association (MPMEEA)
- Pharmaceutical Export Promotion Council-Pharmexcil
- The Indonesia Pharmaceutical Association (GPFI)

V. Appendix- Industry Associations Engaged



Industry Associations – Industry Development

- Commonwealth Scientific and Industrial Research Organisation, Australia CSIRO
- Israel Advanced Technology Industries(IATI)
- Derbi Foundation India
- IIT Hyderabad, India
- Medical and Health Device Manufacturers Industry Club the Federation of Thai Industries (MEDIC)
- Kyoto University Hospital Institute for Advancement of Clinical and Translational Science, Japan
- Ojas medtech bionest, India
- Polish Agency for Enterprise Development (PARP)
- Walloon Export and Foreign Investment Agency

Hospitals

- ALTY Hospital, Malaysia
- Ahalia hospital LLC
- Apollo Spectra Hospitals, India
- Asan Medical Center, Korea
- Asia Royal Hospital, Myanmar
- BaiChay Hospital, Vietnam
- Bangkok Heart Hospital, Thailand
- Bangkok Hospital, Thailand
- Brooklyn Hospital
- Chaophya Hospital, Thailand
- Chularat Hospital Group (CHG), Thailand
- Chungath Clinic, India
- Dagupan Doctors Villaflor Memorial Hospital, Philippines

- Gadayhtay Hospital, Myanmar
- Gyeongsang national university hospital, Korea
- Hanoi Orthopedics and Rehabilitation hospital, Vietnam
- Health Management International (HMI) Ltd, Singapore
- India Chungath Clinic
- Instituto de Hematologia e Oncologia Curitiba, Brazil
- Intermed Hospital, Mongolia
- Kangbuk yonsei hospital, Korea
- Korea Univ. Guro Hospital
- KPJ Healthcare, Malaysia
- KPJ Klang Specialist Hospital, Malaysia
- KPMC Puchong Specialist Centre, Malaysia
- Kwe Ka Baw Hospital, Myanmar
- Landmark Medical Centre Sdn Bhd, Malaysia
- LEO Healthcare International, Myanmar
- Lister House Medical Centre, Australia
- Mahachai Hospital Group, Thailand
- Mahkota Medical Centre, Malaysia ·
- Malaysia KPJ Healthcare Malaysia
- Manipal Hospitals, Malaysia
- Mount Grace Hospitals, Philippines
- National Cancer Center, Korea
- Natural Oncology Institute, Philippines
- Nirog dham hospital(Rajasthan), India
- Pantai Hospital
- ParkCity Medical Centre, Malaysia

- Pharbaco Hospital, Vietnam
- Philippine General Hospital (PGH), Philippines
- Police General Hospital, Thailand
- Prince Court Medical Centre, Malaysia
- Ramiro Community Hospital, Philippines
- Ramkamhaeng Hospital, Thailand
- Regency Specialist Hospital, Malaysia
- Rejang medical centre, Malaysia
- Samitivej Chinatown Hospital, Thailand
- Samitivej Chonburi Hospital, Thailand
- Samitivej Hospital, Thailand
- Samitivej Sriracha Hospital, Thailand
- Samitivej Thonburi Hospital, Thailand
- San Raffaele Hospital
- Severance hospital, Korea
- Sibu Specialist Medical Centre, Malaysia
- Sri Kota Specialist Medical Centre, Malaysia
- Suksawat Hospital, Thailand
- Thai Nguyen National Hospital
- Thailand BNH Hospital
- Thailand Pongkul's Clinic
- The Center of Hearing and Speech MEDINCUS
- Thomson Hospital Kota Damansara, Malaysia
- Timberland Medical Centre, Malaysia
- University Malaya Medical Centre (UMMC)
- University of Perpetual Help DALTA Medical Center
- Viet Xo Hospital, Vietnam
- Vietnam National Eye Hospital
- Vinmec Hospital, Vietnam
- Wesley Hospital, Malaysia

Healthcare EXPO · TAIWAN

Expo Enquiries, partnerships and sponsors Representative, David Yang fmyang@rbmp.org.tw







Expo Info

Social Media

B2B Info